Capital Markets
Association Of Zambia

FIRST EDITION

NEWSLETTER

Welcome to the First Edition of the CMAZ Quarterly Newsletter

President's Remarks

Dear Members and Stakeholders

I am pleased to introduce the CMAZ Quarterly Newsletter—a platform designed to inform, empower, and connect our vibrant capital markets community.

This initiative reflects our commitment to building a transparent, inclusive, and forward-looking ecosystem that supports professional development, innovation, and industry growth. Through this publication, we aim to amplify industry voices, engage regulators, and share valuable insights and opportunities.

We sincerely appreciate the contributions from **African Life Financial Services**, **ABC Asset Management**, and **Standard Chartered Bank Zambia**, whose thought pieces have helped shape this edition. We encourage more members to submit content as we continue to provide thought leadership to the market and our readers.

Inside, you'll find updates on CMAZ activities, market developments, policy advocacy, and highlights from member contributions and achievements. More than a source of information, this newsletter is a tool for collaboration, learning, and strategic dialogue.

I encourage all members to engage with this platform—by contributing content, sharing feedback, or simply staying informed. Together, let's shape a capital markets landscape grounded in professionalism, accountability, and progress.

Stay connected. Stay involved. Let's build Zambia's capital markets together.

Yours sincerely,

Elijah Chanda Kabaso
President – Capital Markets Association of Zambia (CMAZ)

CMAZ Board Members at the Annual Capital Market Operators Workshop

Highlights from January to March 2025

- Radio interviews were held with Christian Nation FM discussing the importance of investing in February 2025.
- Annual General Meeting (AGM) held in February 2025, where members gathered to review the past year's performance and elect a new board. Details of new board are indicated in this newsletter.
- A Board Handover Ceremony was successfully conducted at the CMAZ Secretariat on 27th February 2025, marking a smooth leadership transition.
- Strategic Planning Sessions began, focusing on enhancing member engagement, operational effectiveness, and alignment with national economic goals. Initiated planning for 2025 Workshops, Townhalls, and Student Engagements to increase outreach and industry visibility.
- Internal preparations commenced for the audit of the financial statements for the year ended 31 December 2024. The audit is expected to be concluded within the third quarter of 2025. Members will be kept informed on the progress as it unfolds.
- Members of the board attended the Capital Market Operators' annual workshop. The workshop had sessions for Fund Managers, Trustees, and custodians held on the 5th and 6th March 2025.
- We participated in the Financial Literacy Week with the Launch in Mazabuka and Provincial activities in Solwezi from the 17th - 24th March 2025.



"***A goal without a plan is just a wish.***" – Antoine de Saint-Exupéry

PLANNED ACTIVITIES FOR THE YEAR

What to Look Out For & How You Can Get Involved.

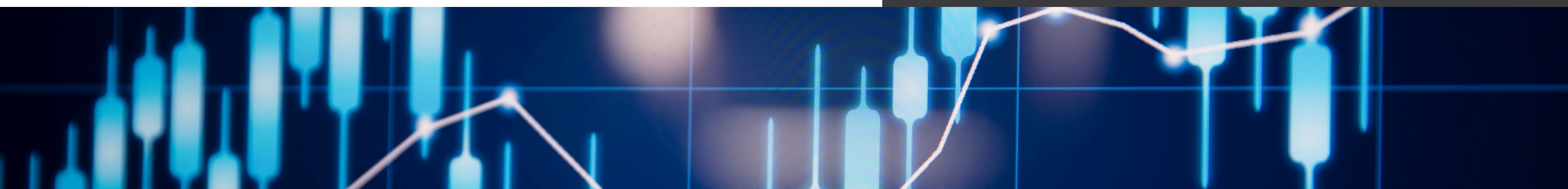
As we continue to grow and strengthen the capital markets ecosystem, here are a few key activities lined up for the rest of 2025. We encourage all members to take part and make the most of these opportunities.To participate, please contact the Secretariat at info@cmaz.co.zm.

- **Workshops & Capacity Building Sessions**: Tailored training and knowledge-sharing sessions on key industry topics, including regulation, innovation, and investment strategies.

- **Agriculture & Commercial Show (Lusaka)**: CMAZ will exhibit and engage the public during the show—members are welcome to volunteer or participate in showcasing capital markets initiatives.

- **Quarterly Townhalls**: Open member forums for updates, feedback, and networking. These sessions also provide a platform to voice ideas and ask questions directly to the board.

- **General meeting** for the 2024 audit period to be held to review the 2024 financials



CAPITAL MARKET HIGHLIGHTS FOR THE FIRST QUATER

FIRST QUARTER UNIT TRUST PERFORMANCE

Details	Dec 31, 2024	Mar 31, 2025	Movement
Mpile High Yield Debt Fund	ZMW 7.32	ZMW 7.82	6.87% ↑
Mpile Money Market Fund	ZMW 5.21	ZMW 5.35	2.76% ↑
Mpile Local Equity Fund	ZMW 7.61	ZMW 7.95	4.53% ↑
Mpile Offshore Equity Fund	USD 1.71	USD 1.70	-0.56% ↓
Mpile Property Fund	ZMW 4.46	ZMW 4.55	2.17% ↑

FIRST QUARTER ECONOMIC AND CAPITAL MARKET INDICATORS

Details	Dec 31, 2024	Mar 31, 2025	Movement
Luse Free Float Index (Points)	9430.94	9606.36	1.86% ↑
Luse All-Share Index (Points)	15440.9	16378.87	6.07% ↑
Stanbic Bank Zambia Composite PMI	50.8	49.3	-1.50% ↓
Copper Prices USD Per tonne (London Metals Exchange)	USD 8705.50	USD 9672.80	11.11% ↑
Money Market Liquity (ZMW Million)	6384.73	3681.45	-42.34% ↓
Average ZMW per USD	27.88	28.21	1.19% ↑
91 Day Treasury Bill Rate	11.50%	11.05%	-0.45% ↓
364 Day Treasury Bill	15.50%	14.80%	-0.70% ↓
5 year Government Bond Rate	20.80%	19.20%	-1.60% ↓
10 year Government Bond Rate	22.50%	21.48%	-1.02% ↓
15 Year Government Bond Rate	23.50%	21.80%	-1.70% ↓
Inflation	16.75%	16.50%	-0.25% ↓

We encourage all licensed unit trust managers in Zambia to share their performance data regularly to this platform to enhance transparency, comparability, and overall development of the Collective Investment Scheme (CIS) market in Zambia.

FIRST QUARTER MARKET OVERVIEW

Market Performance:

- The LuSE All-Share Index rose by 6.07%, and the Free Float Index grew by 1.86%, signaling positive investor sentiment and improved market activity.
- Conversely, the Stanbic Bank Zambia PMI dipped below 50 to 49.3, indicating a mild contraction in private sector activity.

Commodity Prices & Exchange Rate:

- Copper prices surged by 11.11%, reaching USD 9,672.80 per tonne, a key boost for Zambia's export earnings and fiscal outlook.
- The average exchange rate weakened slightly, with the kwacha depreciating by 1.19% to ZMW 28.21/USD.

Liquidity & Interest Rates:

- Money market liquidity contracted sharply by 42.34%.
- Yields on Treasury bills and government bonds declined across all tenors, with the 15-year bond rate dropping the most by 1.70%.

Inflation:

- Headline inflation edged down to 16.50%, a 0.25% decline, suggesting a marginal slowdown in price pressures.

AFRICAN LIFE
FINANCIAL SERVICES (Z) LIMITED

MPILE
UNIT TRUST
Managed by African Life Financial Services Ltd

Continue Pursuing Your **FINANCIAL GOALS.**

WHO IS AFRICAN LIFE FINANCIAL SERVICES (AFLIFE)

African Life Financial Services is a privately-owned investment and wealth management company with a track record of over 32 years operating in Zambia. We have products that serve both institutional and retail clients.

We have the **Mpile Unit Trust Funds** which are collective investment schemes, also known as unit trusts

WHAT IS A UNIT TRUST?

A unit trust is a collective investment scheme where funds from multiple investors are pooled together to invest in a diversified portfolio of assets, such as shares, corporate and Government bonds, or property. Each investor buys units in the Trust, and the value of their investment rises or falls with the performance of the underlying assets.



HOW DO I START INVESTING?

To start investing in a unit trust, you are first required to open an account. This is done by completing the application form and providing basic KYC documentation (NRC or passport, a passport size photo,3 months bank statement and proof of residence). Once the account is opened, a welcome letter will be sent to you. The letter will include account details where funds being invested can be sent to.

CAN ONE OPEN A UNIT TRSUT ACCOUNT AND INVEST ON BEHALF OF CHILDREN?

Yes, parents or guardians can open and invest in unit trusts on behalf of minors, these include children and dependants.

WHAT IS THE MINIMUM INVESTMENT ONE CAN INVEST

Minimum investment amount is ZMW 500 for the Kwacha Funds (ZMW 200 for students) and USD 150 for US Dollar Funds

DO I HAVE TO PHYSICALLY COME TO AFLIFE OFFICES?

It is not mandatory for you to physically come to Aflife's offices. You can call or WhatsApp +260973621667 or email: mpile@aflife.co.zm

The Art of Building an Investment Portfolio

Building an Investment Portfolio is both a science and an art. Whether you are an institutional or corporate investor, one needs to look at the balance between risk and reward of both your short-term and long-term goals. To build a well-constructed investment portfolio, investors need to consider the following:

Defining your Investment goals: This is the foundation of any strong portfolio, taking from the principle of starting with the end in mind, investors would need to consider what they are trying to achieve from their investment. Are you looking to earn regular income or invest for the long term and benefit from compound interest? Once these returns are earned, are they meant to finance a project, your children's education, or be reinvested into a different asset? All of this will determine your investment horizon, how much risk you are willing to take, and how much you would be willing to invest in a particular asset class.

Diversification

An essential principle when building an investment portfolio involves spreading your investments across various asset classes, these include but are not limited to equity, fixed deposits, bonds, property and cash. A well diversified portfolio will help investors protect against concentrated risk and navigate market volatility. For both retail and institutional investors, diversification is not just about spreading capital but enhancing the risk adjusted returns of your portfolio.

Understanding your risk appetite

This involves taking the time to not only look at what investments offer the highest returns but to understand how each investment option generates its returns, what are the best and worst case scenarios and then depending on your investment goals, deciding how much you would be willing to invest and for how long.

Reviewing and Rebalancing

This step in managing and building your investment portfolio is essential to building a tailor made investment portfolio that helps investors achieve their financial goals and objectives. Investors may endeavor to review their portfolios every six to twelve months. This allows time to adequately observe the performance of your investment and any market shifts or changes in life circumstances and investment goals. Therefore, enabling your portfolio to adapt accordingly and better align with your needs

At ABC Asset Management, we guide investors through every step of the portfolio-building process. With our wide range of expertly managed unit trusts, we offer competitive returns, liquidity, and diversified investment options, making it easier for you to create a portfolio that grows with you from your first investment to your financial legacy.

By Mubanga Nundwe
BCom (Honours) Investment Management,
University of Pretoria
Senior Client Portfolio Manager

Mubanga Nundwe is a seasoned investment professional with over six years of experience in investment advisory, specialising in both local and international investment solutions.

Intentional Wealth Management: A Roadmap for Financial Success

By Mwali Chisala, Head of Affluent & Wealth Management, Standard Chartered Bank

In a fast-changing world marked by global uncertainty and evolving lifestyles, one timeless principle holds true: a goal without a plan is just a wish. In Zambia, many lack access to reliable information on saving, investing, and wealth management, creating a barrier to financial independence. As a leading financial institution, Standard Chartered Bank is helping to bridge this gap by sharing insights on financial empowerment to help build a financially strong future. Wealth management is about structuring wealth to achieve financial goals. With life expectancy increasing from 44.5 years in 2000 to 61 years in 2021, Zambians must effectively plan, manage, and grow their wealth to navigate the high cost of living.

Though often misunderstood, Wealth management as a principle is important in securing one's financial well-being as it cuts across all life stages. It should, in this regard, be viewed not only as a luxury or reserved for the wealthy, but as a structured and intentional approach designed to help individuals and families achieve their financial life goals. At its core, wealth management brings together key elements such as savings, investments, insurance, retirement planning, and estate planning aligned with an individual's unique needs and ambitions. Whether you are just starting your career, raising a family, or preparing for retirement, wealth management provides a framework to navigate each life stage with confidence.

Financial planning is deeply personal, but having the right financial partners can help you navigate life's seasons. In my career, I have seen how having the right partner makes all the difference. Standard Chartered Bank excels with comprehensive investment services and a diverse range of wealth solutions. With a strong global presence and decades of expertise, we provide tailored financial strategies that align with your unique goals and aspirations.

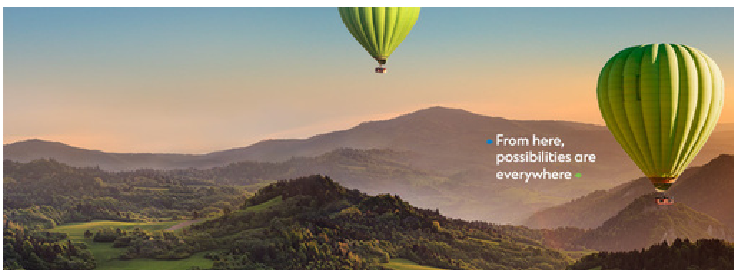
Our offshore hubs operate seamlessly to offer you unparalleled access to global markets, enabling you to diversify your portfolio and optimize your wealth. Whether you are looking to invest in both local and international assets, manage your wealth across borders, or strengthen your financial future, Standard Chartered Bank's Wealth Management and International Banking services provide the expertise and personalized attention you need to succeed.

For more information about our wealth offering, visit our website https://www.sc.com/zm/invest/. You can input your contact details on the 'Make an Appointment' page, and a wealth specialist will be in touch.

References:

1. World Health Organization (WHO) (2024), Health data overview for the Republic of Zambia.
2. IndiaDotCom Pvt Lad's Consumer Connect Initiative (2025), 10 common misconceptions about wealth management, Zee Business
3. HT Media Group (2024), What is Wealth Management and How to leverage Wealth Management Events for Marketers.

Mwali Chisala serves as the General Manager for Affluent and Wealth Solutions in Zambia. In this role, he oversees the Priority Banking Segment, International Banking and the Product teams that provide Retail Treasury services for this segment. Mwali is a Chartered Accountant (ACCA) and holds an MBA from Heriot-Watt University in Scotland. He is also a certified Financial Markets professional. With over 18 years of experience in banking, his expertise spans Wealth Management, Financial Markets, Business Banking, and Banking Operations. Throughout his career, Mwali has been dedicated to supporting High Net Worth Clients by introducing innovative products that help them build diversified portfolios and achieve their long-term financial goals. In his free time, he enjoys reading and facilitating financial education programs.



Capital Markets Association Of Zambia

Elijah Chanda Kabaso
President

Elijah is a finance professional with over 12 years of experience. His expertise includes investment research, analysis across debt and equity asset classes, client relationship management, and compliance. He is passionate about fostering collaboration between market participants and regulators to support the development of Zambia's capital markets.

Matimba Chambwa
Vice-President

Matimba is a Client Relations Manager with over 12 years of experience in the financial sector, spanning banking and investment analysis. He brings strong expertise in client engagement and financial solutions.

Jimmy Mwale
Secretary General

Jimmy is Head of Wealth Solutions with over 9 years of experience in developing investment products and managing their strategic operations. He holds an MBA in Finance, a BA in Economics, and an Investment Advisory certificate, and oversees pension scheme portfolios at PPMZ.

Kaseba Phiri
Treasurer

Kaseba is a banker with 10 years of experience, having progressed from Bank Clerk to Treasury Officer at Zambia National Building Society (ZNBS). She contributed to the Core Banking Implementation team, has expertise in operations including EFT clearing and cards management, and currently serves as Senior Investments Officer at NHIMA.

Tamara Mooya Bbuku
Vice Secretary General

Tamara Bbuku is a seasoned financial services executive with over 15 years of experience, currently heading the Financing and Securities Services business at Standard Chartered Bank Zambia Plc. She is highly regarded for her leadership in governance, compliance, and inclusive growth, and holds key roles on regulatory and pension fund committees.

James Ndhlovu
Vice Treasurer

James has over seven years of experience in Zambia's capital markets and currently serves as Business Development and Client Relations Manager, focusing on market growth, stakeholder engagement, and transaction execution. He has a diverse background in corporate finance, academic research, and development projects.

Victor Chishala
Committee Member

Victor is an experienced banking operations manager with over 17 years in financial services, specializing in investor services and custodial operations. He holds a CA qualification and is pursuing an MSc, focusing on improving operational efficiency and client service.

Mumba Musunga
Committee Member

Mumba is a Portfolio Manager at Aflife with over 14 years of experience in investment analysis and financial advisory. He specializes in managing client portfolios and delivering strategic investment insights.

Mulolwa Nkhata-Kamana
Committee Member

With over 15 years in banking, she is licensed by the SEC and experienced in both capital and financial markets, including operations, risk, and stakeholder engagement. Her career has fueled a passion for market education and service delivery excellence.

KNOW YOUR BOARD

THROUGH THE LENS

Handover Ceremony held at the Secretariat

Annual Capital Market Operators workshop

Annual Capital Market Operators workshop (Dealers)

Annual Capital Market Operators workshop (Fund Managers)

Financial Literacy Week (FLW) in Solwezi with participation from SEC and ACI at Holland Disabled Guest House

FLW in Solwezi with participation from SEC at St. Kizito Primary School

FLW Debate Winners, Solwezi School of Nursing and Midwifery with Sponsorship coming from ABC Asset Management

FLW Launch in Mazabuka

LUSE Launch of 1000 Learners campaign